FIRST CLASS RATES
MINIMUM OF 500 PIECES TO PRESORT

## LETTER SIZE MAIL

Min. L/H Ratio= $=1.3$

| SINGLE CARDS \& ENVELOPES |  | POSTCARDS |  |
| :---: | :---: | :---: | :---: |
| Max. Weight=3.0 oz. |  | Min. Thickness=.007" |  |
| Max. Height=6 1/8" |  | Max. Thickness=.016" |  |
| Max. Length=11 1/2" |  | Min. Size=3.5" $\times 5^{\prime \prime}$ |  |
|  |  | Max.Size=6"x 9" |  |
|  |  | Up to | Up to |
|  | Post | 1 oz . | 2 oz . |
|  | Cards | Letter | Letter |
| NON AUTOMATED |  |  |  |
| Single Piece | \$0.530 | \$0.640 | \$0.880 |
| Presorted | \$0.406 | \$0.680 | \$0.680 |
| AUTOMATED |  |  |  |
| 5-Digit | \$0.357 | \$0.507 | \$0.507 |
| AADC | \$0.378 | \$0.547 | \$0.547 |
| Mixed AADC | \$0.390 | \$0.571 | \$0.571 |
| NON-LETTER SIZE MAIL |  |  |  |
| Max. Weight=13 oz. |  | Up to | Up to |
| Max. Height=12" |  | 1 oz . | 2 oz . |
| Max. Length $=15^{\prime \prime}$ |  | Flat | Flat |
| Single Piece |  | \$1.39 | \$1.63 |
| Presorted |  | \$1.3000 | \$1.540 |
| AUTOMATED |  |  |  |
| 5-Digit |  | \$0.841 | \$1.081 |
| 3 -Digit |  | \$1.047 | \$1.287 |
| ADC |  | \$1.108 | \$1.348 |
| Mixed ADC |  | \$1.244 | \$1.484 |

## MARKETING MAIL <br> STANDARD (A) RATES

## MINIMUM OF 200 PIECES TO PRESORT

## LETTER SIZE MAIL

Min. L/H Ratio $=1.3$
SINGLE CARDS \& ENVELOPES
Max. Weight=3.5 oz.
Max. Height=6 $1 / 8^{\prime \prime}$
Max. Length=11 $1 / 2^{\prime \prime}$
OOKLETS \& FOLDED SELF-MAILERS
Max. Weight=3.0 oz.
Max. Height=6"
Max. Length $=10$ 1/2"

|  | None | DNDC <br> Entry | DSCF <br> Entry |
| :--- | :---: | :--- | :--- |
| MACHINABLE | $\$ 0.365$ | $\$ 0.338$ | $\$ 0.330$ |
| AADC |  |  | N/A |
| Mixed AADC | $\$ 0.391$ | $\$ 0.364$ |  |
| AUTOMATED | $\$ 0.330$ | $\$ 0.303$ | $\$ 0.295$ |
| 5-Digit | $\$ 0.365$ | $\$ 0.338$ | $\$ 0.330$ |
| AADC | $\$ 0.385$ | $\$ 0.358$ | $\mathrm{~N} / \mathrm{A}$ |
| Mixed AADC |  |  |  |
| ENHANCED CARRIER ROUTE |  |  |  |
| Saturation | $\$ 0.229$ | $\$ 0.202$ | $\$ 0.194$ |
| High Density Plus | $\$ 0.264$ | $\$ 0.237$ | $\$ 0.229$ |
| High Density | $\$ 0.321$ | $\$ 0.294$ | $\$ 0.286$ |
| Basic | $\$ 0.547$ | $\$ 0.520$ | $\$ 0.512$ |

STANDARD FLAT SIZE MAIL - PIECE RATE
Mail pieces weighing less than 4.0 oz
Max. Weight $=16 \mathrm{oz}$. (Mail weighing $40 z-160 \mathrm{z} \mathrm{subject}$ to additional Piece Pound Rate. See Right Column.) Max. Height $=12$ "
Max. Length $=15$

|  |  | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
|  | None | Entry | Entry | Entry |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.735 | \$0.664 | \$0.644 | N/A |
| 3-Digit | \$0.882 | \$0.811 | \$0.791 | N/A |
| ADC | \$0.946 | \$0.875 | \$0.855 | N/A |
| Mixed ADC | \$1.037 | \$0.966 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.639 | \$0.568 | \$0.548 | N/A |
| 3-Digit | \$0.816 | \$0.745 | \$0.725 | N/A |
| ADC | \$0.923 | \$0.852 | \$0.832 | N/A |
| Mixed ADC | \$1.006 | \$0.935 | N/A | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$0.305 | \$0.234 | \$0.214 | \$0.201 |
| High Density Plus | \$0.334 | \$0.263 | \$0.243 | \$0.230 |
| High Density | \$0.407 | \$0.336 | \$0.316 | \$0.303 |
| Basic | \$0.485 | \$0.414 | \$0. | \$0 |

## MARKETING MAIL NON-PROFIT STANDARD (A) RATES

## LETTER SIZE MAIL

## Min. L/H Ratio=1.3

Max. L/H Ratio= 2.5
SINGLE CARDS \& ENVELOPES
Max. Weight $=3.50 \mathrm{oz}$.
Max. Height=6 $1 / 8^{\prime \prime}$
BOOKLETS \& FOLDED SELF-MAILERS
Max. Weight=3.0 oz.
Max. Height=6"

|  |  | DNDC | DSCF |
| :---: | :---: | :---: | :---: |
|  | None | Entry | Entry |
| MACHINABLE |  |  |  |
| AADC | \$0.208 | \$0.181 | \$0.173 |
| Mixed AADC | \$0.234 | \$0.207 | N/A |
| AUTOMATED |  |  |  |
| 5-Digit | \$0.173 | \$0.146 | \$0.138 |
| AADC | \$0.208 | \$0.181 | \$0.173 |
| Mixed AADC | \$0.228 | \$0.201 | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |
| Saturation | \$0.147 | \$0.120 | \$0.112 |
| High Density Plus | \$0.168 | \$0.141 | \$0.133 |
| High Density | \$0.170 | \$0.143 | \$0.135 |
| Basic | \$0.396 | \$0.369 | \$0.361 |

NON-PROFIT FLAT SIZE MAIL - PIECE RATE
Mail pieces weighing less than 4.0 oz .
Max. Weight $=16$ oz
Max. Height $=12^{\prime \prime}$
Max. Length $=15^{\prime \prime}$

| Max. Length $=15$ |  | DNDC <br> Entry | DSCF <br> Entry | DDU <br> Entry |
| :--- | :--- | :--- | :--- | :--- |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | $\$ 0.496$ | $\$ 0.425$ | $\$ 0.405$ | N/A |
| 3-Digit | $\$ 0.643$ | $\$ 0.572$ | $\$ 0.552$ | N/A |
| ADC | $\$ 0.707$ | $\$ 0.636$ | $\$ 0.616$ | N/A |
| Mixed ADC | $\$ 0.798$ | $\$ 0.727$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| AUTOMATED |  |  |  |  |
| 5-Digit | $\$ 0.400$ | $\$ 0.329$ | $\$ 0.309$ | $\mathrm{~N} / \mathrm{A}$ |
| 3-Digit | $\$ 0.577$ | $\$ 0.506$ | $\$ 0.486$ | $\mathrm{~N} / \mathrm{A}$ |
| ADC | $\$ 0.684$ | $\$ 0.613$ | $\$ 0.593$ | $\mathrm{~N} / \mathrm{A}$ |
| Mixed ADC | $\$ 0.767$ | $\$ 0.696$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation <br> High Density Plus <br> High Density | $\$ 0.214$ | $\$ 0.143$ | $\$ 0.123$ | $\$ 0.110$ |
| Basic | $\$ 0.306$ | $\$ 0.169$ | $\$ 0.149$ | $\$ 0.136$ |
|  | $\$ 0.384$ | $\$ 0.313$ | $\$ 0.215$ | $\$ 0.293$ |
|  |  |  |  | $\$ 0.280$ |

## MARKETING MAIL FLAT SIZE <br> PIECE + POUND RATE

Mail pieces weighing more than 4.0 oz . and up to 16 oz . *Each piece is subject to a piece AND pound rate

|  |  | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
| None | Entry | Entry | Entry |  |
| NON AUTOMATED | \$0.901 | \$0.901 | \$0.901 | N/A |
| AUTOMATED | \$0.901 | \$0.901 | \$0.901 | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$0.640 | \$0.640 | \$0.640 | \$0.640 |
| High Density Plus | \$0.640 | \$0.640 | \$0.640 | \$0.640 |
| High Density | \$0.776 | \$0.776 | \$0.776 | \$0.776 |
| Basic | \$0.776 | \$0.776 | \$0.776 | \$0.776 |
| PIECE RATE (add to Pound Rate) |  |  |  |  |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.735 | \$0.664 | \$0.644 | N/A |
| 3-Digit | \$0.882 | \$0.811 | \$0.791 | N/A |
| ADC | \$0.946 | \$0.875 | \$0.855 | N/A |
| Mixed ADC | \$1.037 | \$0.966 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.639 | \$0.568 | \$0.548 | N/A |
| 3-Digit | \$0.816 | \$0.745 | \$0.725 | N/A |
| ADC | \$0.923 | \$0.852 | \$0.832 | N/A |
| Mixed ADC | \$1.006 | \$0.935 | N/A | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$0.305 | \$0.234 | \$0.214 | \$0.201 |
| High Density Plus | \$0.334 | \$0.263 | \$0.243 | \$0.230 |
| High Density | \$0.407 | \$0.336 | \$0.316 | \$0.303 |
| Basic | \$0.485 | \$0.414 | \$0.394 | \$0.38 |

## NON-PROFIT FLAT SIZE MAIL PIECE + POUND RATE

Mail pieces weighing more than 4.0 oz . and up to 16 oz . Each piece is subject to a piece AND pound rate
POUND RATE (add to Piece Rate)

|  |  | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
|  | None | Entry | Entry | Entry |
| NON AUTOMATED | \$0.707 | \$0.707 | \$0.707 | N/A |
| AUTOMATED | \$0.707 | \$0.707 | \$0.707 | N/A |
| ENHANCED CARRI | R ROUTE |  |  |  |
| Saturation | \$0.400 | \$0.400 | \$0.400 | \$0.400 |
| High Density Plus | \$0.400 | \$0.400 | \$0.400 | \$0.400 |
| High Density | \$0.513 | \$0.513 | \$0.513 | \$0.513 |
| Basic | \$0.513 | \$0.513 | \$0.513 | \$0.513 |
| PIECE RATE (ad | to Pound |  |  |  |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.496 | \$0.425 | \$0.405 | N/A |
| 3-Digit | \$0.643 | \$0.572 | \$0.552 | N/A |
| ADC | \$0.707 | \$0.636 | \$0.616 | N/A |
| Mixed ADC | \$0.798 | \$0.727 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.400 | \$0.329 | \$0.309 | N/A |
| 3-Digit | \$0.577 | \$0.506 | \$0.486 | N/A |
| ADC | \$0.684 | \$0.613 | \$0.593 | N/A |
| Mixed ADC | \$0.767 | \$0.696 | N/A | N/A |
| ENHANCED CARRI | R ROUTE |  |  |  |
| Saturation | \$0.214 | \$0.143 | \$0.123 | \$0.110 |
| High Density Plus | \$0.240 | \$0.169 | \$0.149 | \$0.136 |
| High Density | \$0.306 | \$0.235 | \$0.215 | \$0.202 |
| Basic | \$0.384 | \$0.313 | \$0.293 | \$0.280 |



## 2024 Postal Promotions

Exciting news for all marketers the 2024 USPS Postal Promotions have been approved!
The annually released Postal Promotions are a valuable resource for marketers to save money by mailing smarter.


Scan with your smartphone camera to learn more

## Tactile, Sensory,

 Interactive5\% DISCOUNT

## Specialty inks

Metallic Inks, thermal inks

## Sensory treatments

Textured papers or varnishes, scented coatings, visual effects

## Interactive elements

Pull strings, zip strips, trailing edge die-cuts

Promotion Period: 2/l to 7/31

## Personalized Color Transpromo <br> 3\% OR 4\% DISCOUNT

2 or more color marketing message personalized to the recipient.

The marketing message or data visualization must be printed on the bill/statement itself as an "Onsert," which is printed in-stream, within the content of the bill or statement. (This differs from an insert, which is included inside of an envelope).

## Informed Delivery

 4\% DISCOUNTInvite your customers to engage with your mail campaign through previewed, interactive digital images

- Representative Image
(required for flats, optional for letters)
- Ride-Along Image/CTA
- URL


Promotion Period: 8/1 to 12/31

## Retargeting

## 5\% DISCOUNT

Incentivizes marketers to send out a postcard to a recent website or mobile app visitor that didn't convert.

## Emerging Technology 3\% DISCOUNT

"Enhanced" Augmented Reality QR Code driving to an interactive experience or to the App store for a download of AR experience

## Voice Assistant Prompt

Recipients use voice assistant and access the correct web-page

## Mobile Shopping

QR Code, Image, or Digita Watermark to a mobile optimized website shopping experience

Promotion Period: Mail owner can pick any 6 month period

## Reply Mail IMBA

## 3\% OR 6\% DISCOUNT

Encourage reply mail customers to adopt IMbA static or serialized barcodes.

Discount applies on inbound reply mailpiece scanned.

Promotion Period: $7 / 1$ to 12/31

