## FIRST CLASS RATES

## MINIMUM OF 500 PIECES TO PRESORT

## LETTER SIZE MAIL

Min. L/H Ratio $=1.3$
Max. L/H Ratio $=2.5$
SINGLE CARDS \& ENVELOPES
Max. Weight = 3.0 oz., 3.5 oz . if in an envelope
Max. Height $=61 / 8^{\prime \prime}$
Max. Length = $11 \mathrm{l} / 2^{\prime \prime}$

## POSTCARDS

Min. Thickness $=.007$ " if smaller than $4.25^{\prime \prime} \times 6$ " or .009 " for $6 " \times 9$ " Max. Thickness $=.016$
Min. Size $=3.5^{\prime \prime} \times 5$
Max.Size $=6 " \times 9$

|  | Up to Up to <br> Post 1 oz. |  | 2 oz. <br> Letter |
| :--- | :--- | :--- | :--- |
| Cards Letter |  |  |  |

## NON-LETTER SIZE MAIL

| Max. Weight=13 oz. Up to <br> Max. Height=12" <br> 1oz. Up to <br> Max. Length $=15^{\prime \prime}$ Flat | Flat |  |
| :--- | :--- | :--- |
| Single Piece | $\$ 1.50$ | $\$ 1.77$ |
| Presorted | $\$ 1.400$ | $\$ 1.670$ |
| AUTOMATED |  |  |
| 5-Digit | $\$ 0.874$ | $\$ 1.144$ |
| 3-Digit | $\$ 1.132$ | $\$ 1.402$ |
| ADC | $\$ 1.212$ | $\$ 1.482$ |
| Mixed ADC | $\$ 1.355$ | $\$ 1.625$ |

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## MARKETING MAIL <br> STANDARD (A) RATES

## MINIMUM OF 200 PIECES TO PRESORT

## LETTER SIZE MAIL

Min. $\mathrm{L} / \mathrm{H}$ Ratio $=1.3$
Max. L/H Ratio $=2.5$
SINGLE CARDS \& ENVELOPES
Max. Weight $=3.0 \mathrm{oz} ., 3.5 \mathrm{oz}$. if in an envelope
Max. Height $=61 / 8^{\prime \prime}$
Max. Length = 11 1/2
BOOKLETS \& FOLDED SELF-MAILERS
Max. Weight $=3.0 \mathrm{oz}$.
Max. Height $=6{ }^{\prime \prime}$
Max. Length = 10 1/2"

|  | None | DNDC <br> Entry | DSCF <br> Entry |
| :--- | :---: | :--- | :--- |
| MACHINABLE | $\$ 0.380$ | $\$ 0.356$ | $\$ 0.353$ |
| AADC |  |  | N/A |
| Mixed AADC | $\$ 0.408$ | $\$ 0.384$ |  |
| AUTOMATED | $\$ 0.345$ | $\$ 0.321$ | $\$ 0.318$ |
| 5-Digit | $\$ 0.380$ | $\$ 0.356$ | $\$ 0.353$ |
| AADC | $\$ 0.402$ | $\$ 0.378$ | $\mathrm{~N} / \mathrm{A}$ |
| Mixed AADC |  |  |  |
| ENHANCED CARRIER ROUTE |  |  |  |
| Saturation | $\$ 0.237$ | $\$ 0.213$ | $\$ 0.210$ |
| High Density Plus | $\$ 0.264$ | $\$ 0.240$ | $\$ 0.237$ |
| High Density | $\$ 0.338$ | $\$ 0.314$ | $\$ 0.311$ |
| Basic | $\$ 0.610$ | $\$ 0.586$ | $\$ 0.583$ |

STANDARD FLAT SIZE MAIL - PIECE RATE
Mail pieces weighing less than 4.0 oz
Max. Weight $=16 \mathrm{oz}$. (Mail weighing 4oz-160z subject o additional Piece Pound Rate. See Right Column.) Max. Height=12"

|  | None | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Entry | Entry | Entry |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.770 | \$0.704 | \$0.700 | N/A |
| 3-Digit | \$0.917 | \$0.851 | \$0.847 | N/A |
| ADC | \$0.981 | \$0.915 | \$0.911 | N/A |
| Mixed ADC | \$1.072 | \$1.006 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.687 | \$0.621 | \$0.617 | N/A |
| 3-Digit | \$0.864 | \$0.798 | \$0.794 | N/A |
| ADC | \$0.971 | \$0.905 | \$0.901 | N/A |
| Mixed ADC | \$1.041 | \$0.975 | N/A | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$0.299 | \$0.233 | \$0.229 | \$0.218 |
| High Density Plus | \$0.342 | \$0.276 | \$0.272 | \$0.261 |
| High Density | \$0.419 | \$0.353 | \$0.349 | \$0.338 |
| Basic | \$0.502 | \$0.436 | \$0.432 | \$0.421 |

## MARKETING MAIL NON-PROFIT STANDARD (A) RATES

## LETTER SIZE MAIL

Min. L/H Ratio=1.3
Max. L/H Ratio= $=2.5$
SINGLE CARDS \& ENVELOPES
Max. Weight=3.50 oz.
Max. Height=6 $1 / 8^{\prime \prime}$
Max. Length=11 $1 / 2^{\prime \prime}$
BOOKLETS \& FOLDED SELF-MAILERS
Max. Weight $=3.0 \mathrm{oz}$
Max. Height=6"

|  |  | DNDC | DSCF |
| :---: | :---: | :---: | :---: |
|  | None | Entry | Entry |
| MACHINABLE |  |  |  |
| AADC | \$0.208 | \$0.184 | \$0.181 |
| Mixed AADC | \$0.236 | \$0.212 | N/A |
| AUTOMATED |  |  |  |
| 5-Digit | \$0.173 | \$0.149 | \$0.146 |
| AADC | \$0.208 | \$0.184 | \$0.181 |
| Mixed AADC | \$0.230 | \$0.206 | N/A |
| ENHANCED CARrIER ROUTE |  |  |  |
| Saturation | \$0.148 | \$0.124 | \$0.121 |
| High Density Plus | \$0.168 | \$0.144 | \$0.141 |
| High Density | \$0.171 | \$0.147 | \$0.144 |
| Basic | \$0.443 | \$0.419 | \$0.416 |

NON-PROFIT FLAT SIZE MAIL - PIECE RATE
Mail pieces weighing less than 4.0 oz .
Max. Weight $=16$ oz
Max. Length $=15^{\prime \prime}$

|  |  | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
|  | None | Entry | Entry | Entry |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.534 | \$0.468 | \$0.464 | N/A |
| 3-Digit | \$0.681 | \$0.615 | \$0.611 | N/A |
| ADC | \$0.745 | \$0.679 | \$0.675 | N/A |
| Mixed ADC | \$0.836 | \$0.770 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.451 | \$0.385 | \$0.381 | N/A |
| 3-Digit | \$0.628 | \$0.562 | \$0.558 | N/A |
| ADC | \$0.735 | \$0.669 | \$0.665 | N/A |
| Mixed ADC | \$0.805 | \$0.739 | N/A | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$0.196 | \$0.130 | \$0.126 | \$0.115 |
| High Density Plus | \$0.231 | \$0.165 | \$0.161 | \$0.150 |
| High Density | \$0.336 | \$0.270 | \$0.266 | \$0.255 |
| Basic | \$0.419 | \$0.353 | \$0.349 | \$0.338 |

## MARKETING MAIL FLAT SIZE <br> PIECE + POUND RATE

Mail pieces weighing more than 4.0 oz . and up to 16 oz . POUND RATE (add to Piece Rate)

|  |  | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
| None | Entry | Entry | Entry |  |
| NON AUTOMATED | \$1.234 | \$0.786 | \$0.756 | N/A |
| AUTOMATED | \$1.234 | \$0.786 | \$0.756 | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$1.040 | \$0.592 | \$0.562 | \$0.489 |
| High Density Plus | \$1.040 | \$0.592 | \$0.562 | \$0.489 |
| High Density | \$1.167 | \$0.719 | \$0.689 | \$0.616 |
| Basic | \$1.183 | \$0.735 | \$0.705 | \$0.632 |
| PIECE RATE (add to Pound Rate) |  |  |  |  |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.511 | \$0.511 | \$0.511 | N/A |
| 3- Digit | \$0.658 | \$0.658 | \$0.658 | N/A |
| ADC | \$0.722 | \$0.722 | \$0.722 | N/A |
| Mixed ADC | \$0.813 | \$0.813 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.428 | \$0.428 | \$0.428 | N/A |
| 3-Digit | \$0.605 | \$0.605 | \$0.605 | N/A |
| ADC | \$0.712 | \$0.712 | \$0.712 | N/A |
| Mixed ADC | \$0.782 | \$0.782 | N/A | N/A |
| ENHANCED CARRIER ROUTE |  |  |  |  |
| Saturation | \$0.096 | \$0.096 | \$0.096 | \$0.096 |
| High Density Plus | \$0.139 | \$0.139 | \$0.139 | \$0.139 |
| High Density | \$0.184 | \$0.184 | \$0.184 | \$0.184 |
| Basic | \$0.263 | \$0.263 | \$0.263 | \$0.26 |

## NON-PROFIT FLAT SIZE MAIL PIECE + POUND RATE

Mail pieces weighing more than 4.0 oz . and up to 16 oz . and
POUND RATE (add to Piece Rate)

|  |  | DNDC | DSCF | DDU |
| :---: | :---: | :---: | :---: | :---: |
|  | None | Entry | Entry | Entry |
| NON AUTOMATED | \$1.042 | \$0.594 | \$0.564 | N/A |
| AUTOMATED | \$1.042 | \$0.594 | \$0.564 | N/A |
| ENHANCED CARRI | ER ROUTE |  |  |  |
| Saturation | \$0.803 | \$0.355 | \$0.325 | \$0.25 |
| High Density Plus | \$0.803 | \$0.355 | \$0.325 | \$0.252 |
| High Density | \$0.948 | \$0.500 | \$0.470 | \$0.397 |
| Basic | \$1.038 | \$0.590 | \$0.560 | \$0.487 |
| PIECE RATE add | to Pound |  |  |  |
| NON AUTOMATED |  |  |  |  |
| 5-Digit | \$0.323 | \$0.323 | \$0.323 | N/A |
| 3-Digit | \$0.470 | \$0.470 | \$0.470 | N/A |
| ADC | \$0.534 | \$0.534 | \$0. 534 | N/A |
| Mixed ADC | \$0.625 | \$0.625 | N/A | N/A |
| AUTOMATED |  |  |  |  |
| 5-Digit | \$0.240 | \$0. 240 | \$0. 240 | N/A |
| 3-Digit | \$0.417 | \$0.417 | \$0. 417 | N/A |
| ADC | \$0.524 | \$0.524 | \$0.524 | N/A |
| Mixed ADC | \$0.594 | \$0.594 | N/A | N/A |
| ENHANCED CARRI | ER ROUTE |  |  |  |
| Saturation | \$0.052 | \$0.052 | \$0.052 | \$0.052 |
| High Density Plus | \$0.093 | \$0.093 | \$0.093 | \$0.093 |
| High Density | \$0.162 | \$0.162 | \$0.162 | \$0.162 |
| Basic | \$0. | \$0.217 | \$0.217 | \$0.217 |



## 2024 Postal Promotions

Exciting news for all marketers the 2024 USPS Postal Promotions have been approved!
The annually released Postal Promotions are a valuable resource for marketers to save money by mailing smarter.


Scan with your smartphone camera to learn more

## Tactile, Sensory,

 Interactive5\% DISCOUNT

## Specialty inks

Metallic Inks, thermal inks

## Sensory treatments

Textured papers or varnishes, scented coatings, visual effects

## Interactive elements

Pull strings, zip strips, trailing edge die-cuts

Promotion Period: 2/l to 7/31

## Personalized Color Transpromo <br> 3\% OR 4\% DISCOUNT

2 or more color marketing message personalized to the recipient.

The marketing message or data visualization must be printed on the bill/statement itself as an "Onsert," which is printed in-stream, within the content of the bill or statement. (This differs from an insert, which is included inside of an envelope).

## Informed Delivery

 4\% DISCOUNTInvite your customers to engage with your mail campaign through previewed, interactive digital images

- Representative Image
(required for flats, optional for letters)
- Ride-Along Image/CTA
- URL


Promotion Period: 8/1 to 12/31

## Retargeting

## 5\% DISCOUNT

Incentivizes marketers to send out a postcard to a recent website or mobile app visitor that didn't convert.

## Emerging Technology 3\% DISCOUNT

"Enhanced" Augmented Reality QR Code driving to an interactive experience or to the App store for a download of AR experience

## Voice Assistant Prompt

Recipients use voice assistant and access the correct web-page

## Mobile Shopping

QR Code, Image, or Digita Watermark to a mobile optimized website shopping experience

Promotion Period: Mail owner can pick any 6 month period

## Reply Mail IMBA

## 3\% OR 6\% DISCOUNT

Encourage reply mail customers to adopt IMbA static or serialized barcodes.

Discount applies on inbound reply mailpiece scanned.

Promotion Period: $7 / 1$ to 12/31

